

مجموعة الأشبال التجارية

AL ASHBAL TRADING GROUP

مؤسسة الأشبال للتجارة

AL ASHBAL TRADING EST.



شركة الأشبال العالمية
للتجارة والاستشارات ذ.م.م

Al-Ashbal International Trading
& Consulting Company W.L.L.



WWW.ALASHBALKSA.COM

INTRODUCTION

AlAshbal Trading Establishment (Est.) serves as a catalyst to optimize solutions for our partners and clients. We are a premier trader, facilitator, international brokerage partner for the general trading services. From healthcare development and services as well as business and projects development and investment, our diverse and experienced teams share a common drive to provide excellence in all facets of trading industry. Based in Dhahran city on East Coast of Saudi Arabia (SA), AlAshbal is proud to use its combined expertise, along with its sister international trading and consulting company in the Kingdom of Bahrain, to uphold and enhance its leadership as a facilitator and provider of services and products.



Meeting with HE Dr Abdul Hussain Mirza, Chairman of the Sustainable Energy Authority in Bahrain to discuss cooperation on introducing Int. Recycling companies to Bahrain. Present Mr. Kussay AlRammah, CEO of AITCC and Sh. Abdulrahman bin Mubarak Al Khalifa, our partner and board member in AITCC in Bahrain

INTRODUCTION



In the palace of HRH prince Bandar bin Mughrin bin Abdulaziz Al Saud in Riyadh, SA, introducing the management of biggest medical Lab in France and second biggest medical Lab in Europe for cooperation.

For AlAshbal, sustainability is a major pillar of our operational philosophy as we solidify our position as a leading local and global trading company with the aim of utilizing productive and profitable business opportunities wherever they exist to open up and promote new business development and projects for our clients. From crude oil, hydrocarbon derivatives, metals, food, coal, natural salt, to medical equipment and materials, especially single use items, we cover the entire value-added chain in quality and innovative way.

We build on our professional experience and reputation in the markets to coordinate the trade of other international major commodities to meet the orders and demands of our trusted clients.

AlAshbal strives to collaborate as a business facilitator, partner and team builder with multi-joint ventures within selective international top business ranking entities to introduce them and coordinate establishing professional international joint ventures and/or have professional representation for them in Saudi Arabia, GCC, Middle East, MENA markets effectively.

INTRODUCTION

In addition, AlAshbal is privileged to work with clients around the world to use high technology knowledge and expertise to support and create a better future for all. We are committed to share and transfer of outstanding experiences and services to the kingdom of Saudi Arabia and other targeted countries to facilitate provision of best quality and contemporary services.

We serve as a trusted adviser and facilitator for our clients, delivering the insights and capabilities they need to address the ever-evolving expectations of their customers and citizens. As we serve our clients, we also focus on providing best systems and solutions which clearly add values beyond our customers' needs and expectations. An example of this is renewable and clean energy services, high technology equipment and materials, smart homes and cities construction, etc.



Concluding signing business agreement with 2 big trading companies in China



Meeting in a business dinner in Dubai, UAE and concluding signing a deal with big partners from Canada and Hungary

INTRODUCTION



Signing a business cooperation agreement in Shanghai, China with 2 big international factories to supply materials and products

We constantly deepen skills, capabilities and professional knowledge of Saudis and expatriates and enhance their understanding of our clients' business through our training and development policy. This is one of our main objectives and agreements with our international partners to help us reflect very good citizenship as our obligation and commitment to our country and the countries we serve too .

At AlAshbal, our goal is not to be the biggest but to be the best in our industry to achieve . We are committed to listening to our clients and partners feedback and responding to their needs with innovative solutions delivered with the highest level of experience to ensure high customers' satisfaction.

VISION

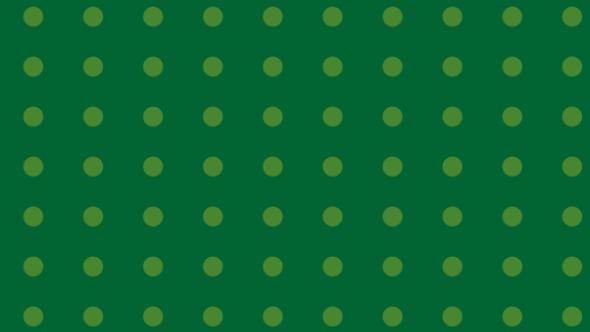
- We aim to provide highest quality and best solutions that are beyond our customers and investors' expectation and satisfaction.
- We strive to be the first choice for potential customers and investors to consider.
- Capturing unique business opportunities is strategic ultimate goal which should yield positive outcomes that is win/win to all our stake holders.



SCOPE OF SERVICES

At AlAshbal Trading Establishment, our experts generate and optimize scalable and reliable support of our clients through a wide range of different types of services, products, commodities, materials, equipment.

Our strength meets clients' expectations and requirements with the highest degree of flexibility and innovation. As a result, we are in the position to offer our clients competitive solutions and services which include international consultation, brokerages, partnership and representation for international companies as well as local logistical support in SA and other countries we cover.



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SCOPE OF SERVICES

We are leader in all types of international commercial commodities. Our services include marketing, selling, buying, exporting, importing, brokerages, mandate ship of commodities and partnership. Based on our strong relationship and deep-rooted cooperation with different reputable genuine international and local manufacturers, suppliers, traders, dealers and owners, we are well placed to search and select the best talent for your business yet meeting your needs and demands.

These are examples of the commodities, but not limited to, which we trade in locally and internationally:

A

CRUDE OIL, GAS & OIL PRODUCTS

- **Crude Oil & Gas** trade/supply

We deal with the trade of all types of crude oil Heavy, Medium and light from different international sources and suppliers. Also we deal with the supply of Gases such LNG and LPG.

- **Oil Derivatives Products** trade/supply

We trade in all most of the main oil derivatives in market. These include and are not limited to:

- Diesel Gas Oil EN590 10 PPM
- Gas Oil 500 PPM
- Gas Oil 5000 PPM (Heavy)
- Jet Fuel A1
- Jet Fuel 54 (JP54)
- Fuel Oil (Mazut)
- Virgin Fuel Oil D6



- **Petrochemical Products** trade/supply

These are oil derivatives compost, industrial products and many other products which are the sources for many industries and goods . One of the main ones we trade in is Urea 46%.

- **Sulfur** trade/supply

Oil based Sulfur is another product we trade in these are can be available in two formats power and granular with high quality and purity.

- **Bitumen** trade/supply

We trade with the supply of all types of Bitumen 60/70, 100/80 and 30/40 with delivery as per client's requiments in bulk , barrels or in jambo bags.



- **Base Oil**

Also in this product we trade with many types of oil lubricants in virgin and recycled formats.

- **Petroleum coke**

Petroleum coke, abbreviated coke or pet coke, is a final carbon-rich solid material that derives from oil refining, and is one type of the group of fuels referred to as cokes. We trade in the product supply based on clients needs and requirements.



MINERALS, METALS & ANTIQUES

- **Precious Metals & Antiques**

GOLD

We trade and coordinate commercial genuine deals for Gold according to international procedures. This include different formats of the gold offers , qualities , shapes , and purities. This may include introducing investment offers for participating in gold producing mines.



NICKEL

This is one of the expensive metals with special and sensitive use in industries. We have offers available now ready for transaction for this metal available in a security safe in Germany.



DIAMONDS

Likewise we coordinate deals and offers directly from owners for many types, different qualities and forms and shapes of diamonds both as raw and refined.



ANCIENT ANTIQUES

We trade and deal with different offers and demands of genuine real Antiques which have clear quality, historical and commercial values to all stockholders involved. Our procedure and process include full due diligence on the offers and ensure compliance with ethical, legal and possession of the goods to international standards and laws.



- **Steel, Aluminum & Copper**

We trade in the supply of these minerals when they become available from suppliers and based on genuine orders from clients.



- **Natural Rock Salt**

We deal with genuine source for the production of different types of rock salts from ores. This partnering source has already delivered this salt to Canada and USA. We have been working with potential internal clients to introduce and supply it. We have full range of different types and qualities that meet the clients demands and requirements.



- **Coal**

Coal is a combustible black or brownish-black sedimentary rock, formed as rock strata called coal seams. Coal is mostly carbon with variable amounts of components. We have sources for the production and sales of the natural coal to supply. for more information, please contact us.



- **Barites**

Barite is the primary, naturally occurring, barium-based mineral which is produced naturally from ores. This substance is used in the process of oil wells development and support. We have reliable sources for the production and supply of the material.



DISPOSABLE MEDICAL / NON-MEDICAL PRODUCTS & FOOD SUPPLIES

- **Disposable Medical & Non-Medical Materials**

These are mainly high quality disposable items which we are imported from reputable suppliers we represent and or we deal with. These items include high quality medical and non-medical use include and not limited to: bed sheets, gloves, masks, shorts, sandals, towels and many more items. They suits clients in hospitals, clinics, hotels, SPAs, Health Clubs, Gym, etc. Also we are agent in Saudi Arabia for two Chinese high technical Medical Lab which produce antigens, lab testing products, etc.



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biocomma

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- **Food Supplies**

Our group trade in and deals and cooperate with international and local Food suppliers for main for the supply of major food items and classes such as Rice, Sugar, Cooking oils, Wheat, etc. We represent Sonergy, an international US food supplier based in Florida. Also we cooperate with Shallanco, one of the major Saudi food supplier with international presence and operation. For more details please visit the links.



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[More info](#)

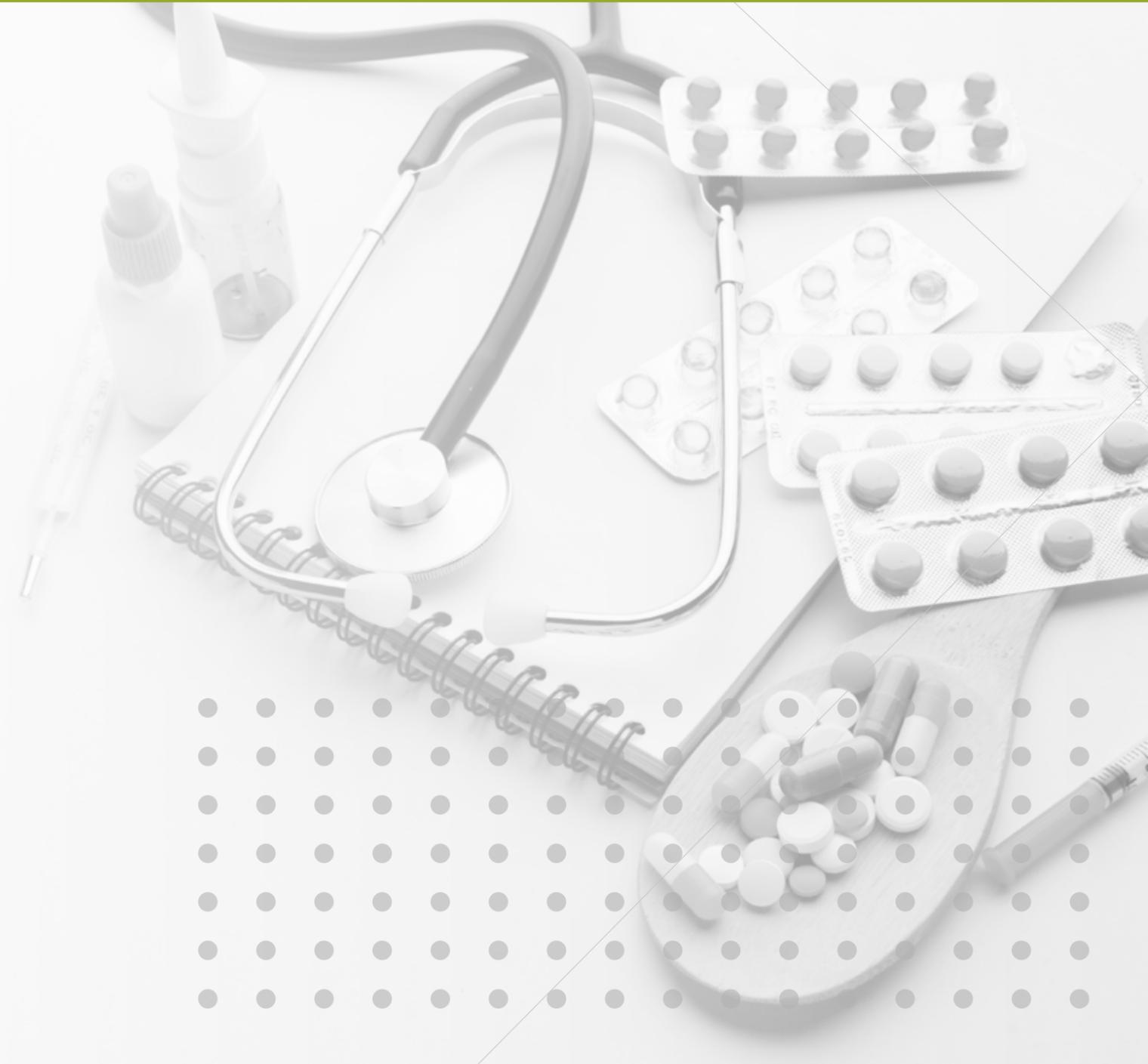
- **Skin & Hair Care**

Likewise, we represent some reputable factories and brands for many various types of skin and hair care decent products locally and internationally.



- **Pharmaceuticals**

We have direct contact and relation along with representation for international in Italy, Egypt, etc. and local big leading group in Saudi Arabia such as Al Dawaa group (Having more than 800 pharmacies throughout the country) pharmaceuticals suppliers to introduce serious and capable investors. Once we have serious keen investors along with proof of financial capabilities, we start the dialogue.



EQUIPMENT, SYSTEMS & MACHINERIES

- **Security Equipment, Systems and Sensors**

Al Ashbal group represent and introduced several international companies for the supply of specialized high technical security equipment and systems from various big Europe



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- **Pipes, Valves, Pumps, Motors**

We represent many international manufacturers mainly European for the supply, construction, repair and maintenance for pipelines, high technology of various valves, pumps motors, etc. This includes infrastructure construction projects for oil & gas, water and waster water, industrial plants and facilities, electricity projects, etc. For details please visit the links



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- **Building Equipment & Materials, Water & Electrical Equipment and Systems**

Likewise, Al Ashbal group represent international giant manufacturers and companies to supply all buildings, water, waste water and electrical equipment as well as infrastructure construction projects, materials, systems, fire prevention used for construction projects and industrial plants construction.

- **Aviation Aircrafts, Equipment, Machines and Spare Parts and Services**

Al Ashbal group represent decent international US companies which are specialized in high technology manufacturing of very special high technology aircrafts and Aviation equipment supply and services. These companies supply aircrafts, spare parts, machines, and aviation services on ground. Also they are international agents for big Manufacturers such as Boeing, Air Bus as well as others suppliers for civil and military use. Also they are professional international consultants and advisors to any client wants to buy or sell airplanes to provide guidance and advises on best sources to supply best high quality at best prices. An outstanding new high technology which are promoting and introducing is the Flying ship. Please see the link for more information on it.



- **Medical Care Equipment, Machines, Systems, Furniture, Utensils, Robots**

We represent and deal with international companies who may provide EPC for the construction and supply of Health care facilities, big medical centers, clinics, etc. These companies can supply contemporary high technology equipment, machines, robots, hospital furniture and materials, medical laboratories, etc.

The logo for Algorithm, featuring a red square icon with a white square inside, followed by the word "Algorithm" in a bold, black, sans-serif font.

[More info](#)

- **Furniture for Homes, Offices, Buildings, Schools, SPAs, Kitchens, Laboratories**

Also the companies in here can build and supply buildings for EPC projects and contract for completed key term projects. These include contract projects for the planning design and supply of all types of furniture for homes, palaces, offices, schools, kitchens, health clubs and SPAs, etc.

The logo for ASOLO INTERIORS, with "ASOLO INTERIORS" in a gold, serif font and "tailormade" in a smaller, gold, lowercase sans-serif font below it.

[More info](#)

The logo for SPRQL COMMUNICATIONS BUREAU, featuring a black circle with "SPRQL" in white, bold, sans-serif font, and "COMMUNICATIONS BUREAU" in a smaller, black, sans-serif font to its right.

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- **Big Machinery of High Technology Equipment for Factories**

Al Ashbal represent one of the giant international Italian manufacturer in the world which has high technology and quality machines, equipment and systems to construct factories in various specialties. Innse-Berardi, is an Italian international business group belong to Camozzi family. Rooted in 1887, Innes was founded and Berardi started business in 1964. Now the group counts more than 2500 employees around the globe and just in Italy the count is 1200 employees. It consists of 12 companies, 17 production plants and 30 subsidiaries and workshops. Camozzi group has different expertise and specialties such as automation, machines tools, textile machineries, manufacturing and digital divisions. Innes-Berardi is appoint of reference for main sectors of heavy mechanics: energy, earthmoving, marine, mining, defense, aviation, aerospace and the railway industry, building machines that are distinguished by high performance and continuous innovation. Innse-Berardi represents a true strategic and technological partner for its customers rather than a mere machines supplier. For more details / information please refer to the link.



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CLIENTS &
REFERENCES OF



Machine Tools



2

BUSINESS EXPLORATION AND DEVELOPMENT

Our high-performing and experienced team is drawn by rewarding professional opportunities we offer to make a positive difference through their work. We recognize and reward employees for going above and beyond the call of duty to assist our clients. We exert diligent efforts to explore and open up new business opportunities in the Saudi Arabia, GCC, Middle East and MENA markets to identify and develop very promising business and projects which can be utilized and/or offered to foreign international partners and investors alone or jointly with potential qualified local investors/partners. These opportunities are arising in the market from time to time in various values, formats, types, sizes, locations, stages, etc. The following are a few types of these business opportunities but not limited to them:

- **Projects for Constructions such as EPC, Design & Engineering, Projects Management, etc.**

Al Ashbal group have outstanding relations and references of international construction companies one of which is, China state construction group (CSCEC), it is the largest engineering construction contractor in China and the world. CSCEC represents the highest level in the field of HOUSING CONSTRUCTION in CHINA. It is a giant international company assumed the construction of many giant projects in the world and Middle East. they are the contractor to build the new capital in Egypt and they built many big projects in UAE, Qatar, and just recently awarded a big project in Neom for \$1.2 billion. We have the solid relation with one of the biggest developers and contractor of housing in Saudi Arabia, Shamiekh group based in Riyadh. Meanwhile, Al Ashbal group may introduce specialized construction international contractors in building hospitals, infrastructure, universities, refineries and oil and gas plants and pipelines, industrial plants, pipelines for water and waste water and plants, factories, roads, airports, etc. These companies are of different sizes , backgrounds and come with outstanding expertise and experiences and high technologies from many parts of the world (as well as local companies) such Spain, Australia, Austria, Germany, Italy, Indonesia, East Europe. They can provide all kind of projects EPC, Engineering & Design and Project Management.

Please refer to the below links for reference and more details.

Buildings



 Neimar International Group



DAMAS

Hospitals



 **Algoritma**

Oil & Gas, Pipelines, Industrial



Endeco

Design, Engineering



Energy, Solar



PLATIO



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NELSKAMP

- **Contracts for Services, Maintenance, Operations, Aviation, Transportation, IT, etc.**

The same companies mentioned in the construction item may extend their services do operation and maintenance. Likewise, we have several international companies specialized to do operation and maintenance of the facilities like the hospitals and other services in IT, transportation, aviation, etc.. We work closely with our clients ensure how can we best serve them and provide the services the looking for. Please refer to the below links for a few examples of companies and its services.



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[More info](#)



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- **Investments Opportunities as Foreign Investors, Joint Ventures (JV), Partnership, Localization of Industries & Products Manufacturing**

Al Ashbal explore the market from reliable genuine sources locally and internationally to look golden opportunities to share with our clients and companies we represent. These include many opportunities for partnership to establish joint venture (JV) with qualified genuine local groups and companies, investments, opening branch factories to localize and nationalize industries and products along with incentives.

We were involved in several potential opportunities offered to us by decision makers and business owners both foreign and local.



- **Real estate Deals and Developments for Housing, Commercials, Lands**

The group in coordination with its partners locally and internationally trade in real estate and lands those which is strategic locations and outstanding prices offered directly by owners. This includes commercial buildings and facilities like hotels. For more information and view offers, please visit the below link (Rose Real estate website)



- **Financing Procurement & Consultations**

Al Ashbal maintains relations and representation with a few international resources for financing to support projects and business requirements. This may include financing consultation and advise. Currently, we are working with genuine clients to finance building refineries in AlDugom industrial area in Oman. Clients include Omani company and the other one is Canadian investment project to build high technology refineries. We worked to meet a similar request in Scotland to build bio-refinery there as well by a US – UK consortium.

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FACILITATION & REPRESENTATION

Based on our business reputation and achievements, our group represent over than 65 different international foreign companies and manufacturers throughout the world as well as many local reputable companies in Saudi Arabia, GCC, Middle East and MENA. Our clients base is growing up due to our achievements, the reputation, professional business relations and communication. Generally speaking, our role is to promote and market those international companies' products and services, explore and develop new business and projects opportunities for them, facilitate and follow up on sales contracts as well as consultations and provision of local logistic support and protect their business assets and interest. These companies are with different backgrounds, specialties, expertise, experiences, high technologies, size and capabilities.

In addition to what have been mentioned earlier in this presentation, among many we represent, here are just 2 examples of the main services and specialties highlighted below for your kind information and interest as references:



- **Landscaping projects design, development, construction and maintenance**

Al Ashbal represent a giant international French consortium specialized in landscaping services. This consortium is considered as one of the biggest in Europe. for more details, you may visit this link

Also we represent a UK Landscaping based in Bahrain which is an international company provides engineering and design as well as projects management for all types of landscaping projects. for details, please visit this link.



JOHN ARTHUR DAVIES W.L.L.
LANDSCAPE CONSULTANTS

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idverde **ARTE CHARPENTIER ARCHITECTES** **a** **Land'Act**
paysage / urbanisme / écologie

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- **Recycling of waste into energy producing Green Hydrogen, biogases and other commercial products. Yet producing clean energy with zero residue of wastes and emittance**

Al Ashbal group represent a few international recycling companies which have their own exclusive high technology, expertise and long international experiences in the field of processing waste to clean energy. These processes are green with international environmental standards. The companies are from UK, Germany, Swiss and Norway. We have already introduced them to the Ministries of Energy in Saudi Arabia, Bahrain and Iraq.



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PARTNERSHIP & INVESTMENTS

We undertake to explore the market looking for the best business opportunities to develop business and contracts in different fields and analyze these opportunities before offering them for possible partnership and / or investment. These include local and international markets opportunities as follows:

- **Oil & Gas Investment in Exploration and Refining**

Our group has been involved in many projects in this regards as we represent owners of refineries construction projects who are looking for investors and financing. Examples of this, two of these opportunities for building new refineries in AlDogam new industrial area in Oman where we represented projects owners, Omani company and Canadian company. Likewise, our group was involved in representing owners of bio-refinery in Scotland to bring investors.

Finally we were involved in introducing international Oil & Gas exploration companies for long term agreement in exploration and operation via investment in Bahrain and other countries.

- **Special strategic deals for Lands and Real Estates, Stocks for Procurement, etc.**

Real Estate outstanding opportunities becomes available via the owners or through our closed circles and network where we coordinate with big Real estate firms to offer to our special close clients. These opportunities are rising throughout our ongoing exploration and network in SA, GCC, MENA, Europe, etc. This includes very special deals for stocks coming and offered by owners looking for cash.

- **Factories, Hospitals, Hotels for Sell and Buy in Saudi Arabia, GCC, MENA and in other parts of the world**

Likewise, we receive requests/offers from our trusted clients and business owners to finance and/or find partners for their dreamed projects such as hospital construction and operation, hotels construction and operation, partnership to establish factories for certain products, etc. Examples of two projects we were involved in are: Building international brands tires manufacturing in Saudi Arabia and we have been coordinating financing to construct a big medical center in Riyadh for Mental Health and Rehabilitation based on the request of the owner.



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